MIB School of Management

MIB School of Management is an international Business School founded in 1988 by high profile companies (including Generali, Allianz, illycaffè and Benetton) and the world of Academia. The school offers MBA and specialist Masters courses taught in English to recent graduates, also those with professional experience, from over 65 different countries. MIB also offers Executive Programmes for entrepreneurs, managers and companies, aimed at promoting career development and widening the range of responsibilities and areas of business.

The school and its Masters courses have been ranked by leading Accreditation Bodies, Rating Agencies and recruitment companies that annually assess the best programmes in the world and vouch for their quality and marketability in the international job market.

In collaboration with companies the school creates individual training, research and consultancy programs. These partnerships offer companies the chance to recruit talented individuals and give the students great opportunities for employment.

Why choose MIB School of Management?

+ COMPETENCE
An international Faculty with a concrete, business-oriented approach to optimise your academic profile or to gain new skills while continuing to work.

+ PERSONAL DEVELOPMENT
The School prepares you to successfully undertake all the different aspects of business management to develop strategic thinking and a cross-functional problem-solving attitude.

+ CAREER OPPORTUNITIES
Our career service constantly supports you in achieving your career objectives to create professional opportunities through job interviews, presentations and CV submissions.

+ NETWORK
Sharing of experiences and ideas, employment opportunities and chances to meet and socialise to network with fellow course members, participants from other masters courses, Alumni members, the Faculty and partner companies.

Key facts

Students
65 countries are represented in our classrooms.
60% foreign students on the full-time Masters.
1000 Alumni members from 40 different countries.

Faculty
PhD qualified Academic teaching staff, actively conducting research.
Over 200 visiting professors from 25 countries.
70 visiting managers and professionals.

Partnerships
Over 150 companies participate in our placement, recruiting, training and consultancy programmes.
Global exchange partnerships with 8 other Business Schools.

Careers
90% average placement rate (long term employment) for our full-time Masters students within 6 months of graduating [2006-2010].
Placement in: Italy 55%, EU 24%, rest of the world 21% (full-time average 2011).
90% of the positions through the activities of our Career Service.
Our Programmes

**MBA in International Business**
12 months full-time or 24 months part-time | taught in English
9 months classroom teaching + 3 months placement/project
since 1990
www.mib.edu/mba

**International Master in Tourism**
12 months full-time or 24 months part-time | taught in English
8 months classroom teaching + 4 months placement/project
since 2001
www.mib.edu/imt

**Master in Insurance & Risk Management**
12 months full-time | taught in English
8 months classroom teaching + 4 months placement
since 2000
Sponsors: Allianz, ANIA, Crenca&Associati, Ernst&Young, Generali,
KPMG, Marsh, Mazars, Visintin&Associati.
www.mib.edu/mirm

**Executive MBA**
18 months part-time | taught in Italian
since 2003
www.mib.edu/emba

**Executive Master in Insurance & Finance**
24 months part-time | taught in Italian
since 2009
www.mib.edu/emif

**e-MIRM | Corporate Master in Insurance & Risk Management**
24 months part-time | taught in English
dol 2009
www.mib.edu/emirm

**Origini Course**
5 months full-time | taught in English
3 months classroom teaching + 2 months placement
since 2001

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**Tripase, in the heart of Europe.** A perfect city for students, Tripase has been ranked for many years as one of the Italian cities with the highest quality of life. Tripase is an international city and enjoys a cosmopolitan atmosphere, rich traditions and a wealthy and dynamic economy. Generali, Allianz, illycaffè, Financière Wartsila, are just a few of the international companies with headquarters in Tripase, a world renowned centre for insurance brokers, the European capital of coffee production and one of the most important scientific centres in Europe.
Dear Director
International Relations Office
Universidad EAFIT

Trieste, 3rd April, 2012

I’m pleased to send you information regarding Scholarships that help students from Central and South American Countries to cover the costs of MBA and Master Programs of MIB School of Management in Trieste, Italy.

MIB is an International Business School developing managerial educational courses fully accredited both at national and international level.

MBA and Master Programs are taught in English and bring together students from all around the world: 60 different countries are represented.

MBA and Master Degrees in General Management, Tourism, Insurance, Finance and Risk Management are driven by an International Faculty made up of 220 professors, experts, professionals and consultants from 25 countries.

The School is a member of the most important Business Schools networks (EFMD, AMBA, CEEMAN, Executive MBA Council, ASFOR) and has formal agreements with international Business Schools and multinational companies.

In 2011 MIB has been voted among the TOP 36 in Europe by 5,000 Employers for its links with businesses and for the career prospects of its graduates.

The School is currently launching new editions of following Programs:

- **MBA in International Business** (full-time and part-time) - 23rd edition, September 2012
- **International Master in Tourism** (full-time and part-time) - 12th edition, October 2012
- **Master in Insurance & Risk Management** - 14th edition, January 2013

You may find further information on the Programs on our web site: [www.mib.edu](http://www.mib.edu)

Scholarship Opportunities

MIB School of Management and its sponsor companies are committed to helping talented candidates from target countries attend a world-class Master Program.

Today Central and South American Countries is considered a strategic country for the high business potential and the high potential human capital.

Thanks to the contribution of company sponsors, looking for young talents to place in their staffs, MIB offers scholarships for candidates from Central and South American Countries up to 100% of the tuition fees.

I kindly ask your office to release this information and make these opportunities available to anyone who may be interested.

For further information, please do not hesitate to contact the School Admissions Officer: Barbara Sepic, tel. +39 040 91 88 166, e-mail sepic@mib.edu.

Thank you in advance for your cooperation and best regards,

Prof. Vladimir Nanuti
Dean
MIB School of Management
MBA IN INTERNATIONAL BUSINESS - FULL TIME EDITION
XXIII edition (September 2012 – September 2013)

Scholarship Competition for Citizens of Central and South American Countries

MIB School of Management of Trieste, Italy is pleased to announce a scholarship competition for citizens of Central and South American Countries.

The Scholarships will go toward tuition fees to attend the XXIII edition of the MBA in International Business programme (September 2012 - September 2013).

The Scholarships will cover up to 50% of the tuition fees. The full tuition fees are equivalent to 25,000,00 EUR (21% VAT included). The amount of the scholarships will be discounted from the overall tuition fees. In case of course abandonment or exclusion for any reason, no amount of the scholarship will be paid or reimbursed.

Candidates must meet the following requirements:
- Academic degree (or equivalent qualification) in any discipline.
- Good working knowledge of English (TOEFL/IELTS/PTE certificate is recommended).
- Minimum 3 years of work experience.

MIB School of Management will award scholarships to the best candidates on the basis of educational qualifications, professional skills and motivation shown during the entrance interview.

To be considered for a scholarship, the application form for the programme must be completed on-line at www.mib.edu.

In order to finalize the application, the following documents must be received:
- Degree certificate and transcript
- Two letters of recommendation
- A certificate demonstrating adequate knowledge of English such as TOEFL/IELTS/PTE (alternatively, verification of skills may be made directly by the School)
- A deductive reasoning test score such as GMAT (alternatively, verification may be made directly by the School).

The documentation must be sent by July 9, 2012 to the following address:

Ms. Barbara Sepic
Admissions Officer
MIB School of Management
Largo Caduti di Nasiriya 1
34142 Trieste – Italy
email: sepic@mib.edu

Prof. Vladimir Nagut
Dean and Director
MIB School of Management
MASTER IN INSURANCE AND RISK MANAGEMENT

Scholarship Competition for Citizens of Central and South American Countries

MIB School of Management of Trieste, Italy is pleased to announce a competition for scholarships for Citizens of Central and South American Countries.

The Scholarships will go toward tuition fees to attend the XIV edition of the Master in Insurance and Risk Management (January 2013 – December 2013).

The Scholarships will cover up to 70% of the tuition fees. The full tuition fees are equivalent to 20,200,00 EUR (21% VAT included). The amount of the scholarships will be discounted from the overall tuition fees. In case of course abandonment or exclusion for any reason, no amount of the scholarship will be paid or reimbursed.

Candidates must meet the following requirements:

- Academic degree (or equivalent qualification).
- Good working knowledge of English (TOEFL/IELTS/PTE certificate is recommended).

MIB School of Management will award scholarships to the best candidates on the basis of educational qualifications, professional skills and motivation shown during the entrance interview.

To be considered for a scholarship, the application form for the programme must be completed on-line at www.mib.edu.

In order to finalize the application, the following documents must be received:

- Degree certificate and transcript
- Two letters of recommendation
- If available a certificate which demonstrates an adequate knowledge of English such as TOEFL/IELTS/PTE (alternatively, verification will be made directly by the School);
- If available a deductive reasoning test score such as GMAT (alternatively, verification will be made directly by the School).

The documentation must be received by November 26, 2012 at the following address:

Ms. Barbara Sepic
Admissions Officer
MIB School of Management
Largo Caduti di Nasiriya 1
34142 Trieste – Italy
E.mail: sepic@mib.edu
Fax: +39 040 9188122

Prof. Vladimir Napit
Dean and Director
MIB School of Management
INTERNATIONAL MASTER IN TOURISM & LEISURE
XII Edition (October 2012 – October 2013)

Scholarship Competition for Citizens of Central and South American Countries

MIB School of Management of Trieste, Italy is pleased to announce a competition for **scholarships for Citizens of Central and South American Countries**.

The Scholarship will go toward tuition fees to attend the XII edition of the International Master in Tourism & Leisure (October 2012 - October 2013).

The Scholarships will cover up to 70% of the tuition fees. The full tuition fees are equivalent to 18.150,00 EUR (21% VAT included). The amount of the scholarships will be discounted from the overall tuition fees. In case of course abandonment or exclusion for any reason, no amount of the scholarship will be paid or reimbursed.

The candidates need to meet the following requirements:

- academic degree (or equivalent qualification) in any discipline;
- fluent working knowledge of English (a TOEFL, IELTS or PTE certificate is an asset);
- significant work and life experience is an asset;

MIB School of Management will grant the scholarships to the best candidates on the basis of educational qualifications, personal skills, professional know-how and motivation shown during the assessment interview.

To be considered for a scholarship, the application form for the programme must be completed on-line at [www.mib.edu/imt](http://www.mib.edu/imt).

In order to finalize the application, the following documents must be received:

- degree certificate and transcript;
- two letters of recommendation;
- if available a certificate which demonstrates an adequate knowledge of English such as TOEFL, IELTS or PTE (alternatively, verification will be made directly by the School);
- if available a deductive reasoning test score such as GMAT (alternatively, verification will be made directly by the School).

The documentation must be sent by **September 24, 2012** to the following address:

Ms. Barbara Sepic
Admissions Officer
MIB School of Management
Largo Caduti di Nasiriya 1
34142 Trieste – Italy
sepic@mib.edu
fax number: +39 040 9188122

[Signature]
Prof. Vladimir Nasuti
Dean and Director
MIB School of Management