
EDUCATION

EMORY UNIVERSITY, GOIZUETA BUSINESS SCHOOL
M.B.A., Finance Concentration.

Atlanta, GA, USA
May 2010

- Fulbright Grant – 2008. Goizueta Business School Scholarship. Finance and Investment Management Clubs.

ESCUELA DE INGENIERÍA DE ANTIOQUIA
B.S., Civil Engineering.

Envigado, Antioquia, Colombia
December 2003

- Teaching Assistant of the course: “Project Formulation and Evaluation”.
- Member of the Capital Markets Research Group.

EXPERIENCE

BANCOLOMBIA S.A. (NYSE: CIB)

Medellín, Antioquia, Colombia

Largest bank in Colombia, with \$70 billion in assets, operations in nine countries, and 34 thousand employees. It offers commercial an investment banking services to corporate and retail clients.

Investor Relations Officer

2010 until now

I am responsible for the relationship with stock and bond holders (over 500 institutional funds), rating agencies, stock exchanges (BVC and NYSE), the ADR program depository bank (BNY Mellon). I prepare financial and relevant information, annual reports (20F), offering memorandums and prospectus for the markets, and represent the bank in equity and fixed income conferences, as well as road shows that have permitted to rise over \$ 3 billion in debt, syndicated loans and equity

BOC (BANK OF CHINA) – AVIATION PTE LTD.

Singapore

Leading company in the aircraft leasing business in Asia, with over \$5 billion in assets. It finances commercial airplanes and serves over 70 airlines worldwide.

Summer Intern – Structured Finance Department

May-August 2009

I did a study about publicly listed and private leasing companies specialized in different assets and countries, with the goal to enter new asset financing markets.

LEASING BANCOLOMBIA S.A. (formerly SULEASING S.A)

Medellín, Antioquia, Colombia

Leader in the Colombian equipment leasing industry with \$2 billion in assets and 500 employees; offers financial services to Colombian companies.

Rediscount Department Director

2005 to 2008

Responsible for obtaining resources, primarily debt, to fund equipment leasing operations.

- Designed the rediscount process to allow fund raising from Colombian promotion banks for equipment leasing operations. Conducted due diligence to obtain syndicated loans.
- Negotiated and secured rediscount loans for more than \$800 million, permitting company to finance investments; achieved 117%, 100%, and 108% of loan-acquisition goals in 2006, 2007, and 2008 respectively.
- Led a team of five and managed more than \$900 million in liabilities. Responsible for executing the commercial, financial and operative steps of the fund raising process.

SULEASING S.A.

Medellín, Antioquia, Colombia

A Colombian equipment leasing company with more than \$900 million in assets and 250 employees, offering financial services to Colombian companies.

Planning Analyst

2003 to 2005

Responsible for evaluating the sales team performance, managing the company’s Activity Based Costing model, and participating in the financial and strategic planning process.

- Designed and implemented the Activity Based Costing model along with Best Corporate Practices in commercial, financial and operative functions. Resulted in increase of assets from \$600 to \$900 million from previous year.
- Created a risk model for collection of operational losses and measure and mitigate process risks as part of the Operational Risk Management implementation project.

HNTB Corporation

Alexandria, VA, USA

Leading civil engineering design and planning firm in the U.S.

Intern Engineer

2002

One year internship in engineering designs, including: highway design, bridge design, geographic information systems (GIS) and transportation planning.

ADDITIONAL DATA

- Fluent in Spanish (native) and English.